

Case Study



Bravida Medical Cuts Contract Retrieval from Days to Seconds with IntelAgree

"Having everything in one repository has saved a tremendous amount of time and resources. It now takes seconds to locate a contract."

- Aerieenne Cunningham, Chief Experience Officer, Bravida Medical

Company

Bravida Medical is a U.S.-based manufacturer and distributor of infection prevention and wound care solutions, headquartered in Geneva, Illinois. The company serves clinical settings ranging from acute care hospitals to home infusion and military applications, with a portfolio spanning wound dressings, urinary management devices, and antimicrobial technologies.

Overview

As Chief Experience Officer at Bravida Medical (Bravida), Aerieenne Cunningham oversees a wide range of functions that require contracts to support the organization. For a U.S. manufacturer operating globally, that means managing hundreds of contracts, from group purchasing agreements, consultant relationships and more.

As the business continued to grow, Bravida recognized an opportunity to bring greater structure, visibility and efficiency to its contract

Key Results

- Centralized 700 contracts into a single searchable repository
- Cut contract retrieval from days to seconds with AI-powered search
- Consolidated eSignature and contract storage into one platform

management process. Agreements were housed across multiple locations which could make enterprise-wide visibility challenging.

IntelAgree provided Bravida with a centralized, reliable source of truth. Roughly 700 contracts now live in one searchable repository, retrieval takes seconds, and paper-based signing has been replaced entirely for internally generated agreements.

Challenges

- Absence of a centralized repository
- Inconsistent naming conventions
- Manual, paper-based signing requiring physical sign-offs, scanning, and uploading

Solution

From Decentralized Processes to Centralized Visibility

Bravida came to IntelAgree without existing contract structures to work from. Rather than applying a standard approach, IntelAgree's team listened first, learning what Bravida actually needed before configuring the platform around it. That investment in getting it right gave Cunningham's team the foundation to run independently and the confidence to fully rely on what they had built.

"Having the confidence that all of our contracts are in IntelAgree has been incredible," Cunningham added.

Days to Seconds: Finding Any Contract, Instantly

One of Bravida's top priorities was improving searchability and access. Prior to IntelAgree, varying naming conventions and decentralized

storage could make it difficult to quickly locate the right document particularly across a remote workforce.

Now, Cunningham can search by any attribute —like contract name, party, clause type, or another specific term — and IntelAgree surfaces everything related, including documents it identifies as potentially relevant. A full history with any consultant or vendor is retrievable in seconds.

"We were looking for superior search capabilities," Cunningham said. "We needed to be able to quickly search for contracts when needed — and IntelAgree met that."

Expiration reminders also surface upcoming renewals automatically, a meaningful change for a team managing consultant and contractor agreements on annual and biennial schedules. Contracts that once expired without notice now prompt action in advance.

"It helps us be more proactive in our day-to-day prioritizations," Cunningham said. "That's been extremely helpful."

From Paper Sign-Offs to a Fully Digital Signing Workflow

Bravida also saw a major opportunity to modernize its signature process. Historically collecting signatures often involved printing, hand-signing and manually routing documents adding time and administrative burden.

Bravida consolidated its internal signing process entirely into IntelAgree. For any contract generated on Bravida's paper, the

signing workflow now lives in one place: submitted, routed, and executed within the platform. When external parties initiate agreements, the final executed copy is always loaded back into IntelAgree. For Cunningham, consolidating into one platform meant letting go of the third-party signing tools the team had relied on before.

The impact extended to contract status, as well. Bravida can now confirm at a glance whether any agreement is executed or still pending, a detail that once required tracking down the right person and hoping they had the answer.

"There's a lot of AI built into it, which only helps us work faster and be stronger as an organization," Cunningham said. "If you had told me a year ago that all of this was possible, I never would have believed it."

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